



**South Lincolnshire
Academies Trust**
Careers Education, Information and Guidance

Job of The Week

**Charity
Fundraiser**

Key Skills

- Customer service skills
- The ability to use your initiative
- Persistence and determination
- To be thorough and pay attention to detail
- Persuading skills
- The ability to work well with others
- Sensitivity and understanding
- Business management skills

Salary

£23,000 - £36,000

Working hours

37 – 39 per week
Evenings/weekends
Attending events or
appointments

Aspire | Challenge | Achieve

Charity Fundraiser

College

You could take a college course to develop skills which are useful for this job. Relevant courses include:

- Customer service
- Event management
- T Level in Marketing

This may help you when applying for volunteer and junior fundraising roles.

Entry requirements

Entry requirements for these courses vary.

- 4 or 5 GCSEs at grades 9 to 4 (A* to C), or equivalent, including English and maths for a T Level

University

You could do a degree subject relevant to working in fundraising, which may give you an advantage when applying for jobs, especially in corporate fundraising. Subjects include:

- Marketing
- Media and communications
- Public relations
- Business studies

You could also do a university course in a subject like voluntary sector management or public service management.

Some of the larger UK charities offer work experience, internships and graduate training schemes. You can [search the Charity Commission register](#) for organisations.

Entry requirements

You'll usually need:

- 2 to 3 A levels, or equivalent, for a degree

Apprenticeship

You could apply to do a Fundraiser Level 3 Advanced Apprenticeship, with a charitable organisation.

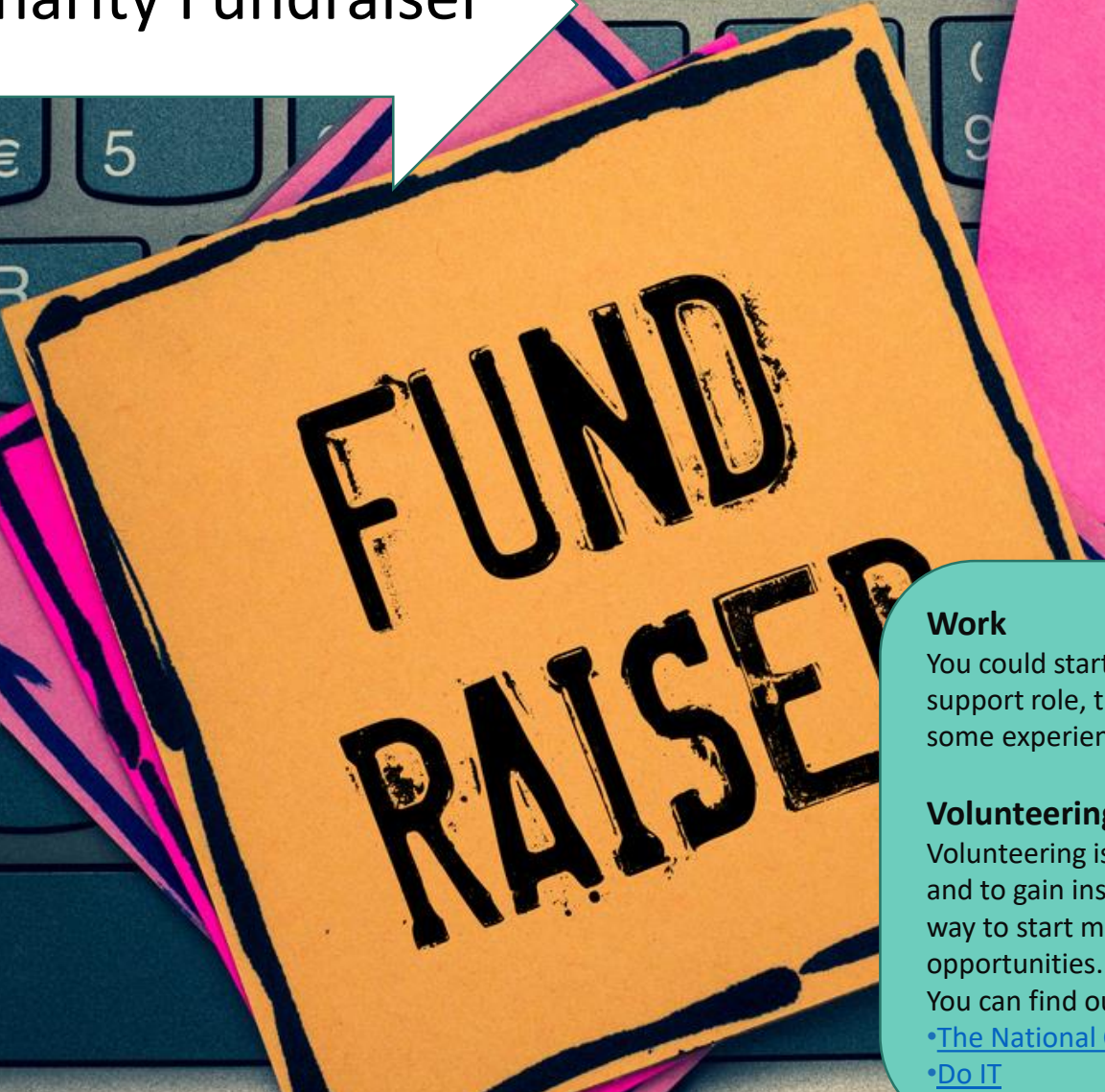
This typically takes between 1 and 2 years to complete and is a mix of training in the workplace and off-the-job study.

Entry requirements

You'll usually need:

- 5 GCSEs at grades 9 to 4 (A* to C), or equivalent, including English and maths, for an advanced apprenticeship

Charity Fundraiser



FUND
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Other Routes

You could do a specialist course like the Certificate or Diploma in Fundraising offered by the [Chartered Institute of Fundraising](#). You'll normally need to be working in fundraising to do these

Work

You could start by working for a charity in an admin or retail support role, then move into fundraising once you've got some experience.

Volunteering

Volunteering is a good way to get experience in fundraising and to gain insights into the charity sector. It's also a great way to start making contacts, which might lead to paid job opportunities.

You can find out more about volunteering through:

- [The National Council for Voluntary Organisations](#)
- [Do IT](#)



Career path and progression

With experience, you could move into policy work, communications, partnership development and charity management, or become a self-employed fundraising consultant. You could also [take professional qualifications](#) through the Chartered Institute of Fundraising.

Day to Day tasks

- Recruit and train volunteers
- Keep admin records up to date
- Build and manage partnerships with donors
- Manage high street charity shops and online stores
- Assess campaigns to see how effective they've been
- Research, develop and plan fundraising ideas and activities
- Manage street and door-to-door collections, and online appeals
- Give talks to the public and organisations about your charity's work
- Create online content, write reports and issue press releases

Working conditions

You could work from home or in an office.

Labour Market Information

In the Careers section of the school website you can find the useful comparison tool the 'Labour Market Information widget'.

Use the widget to compare different job roles in any employment sector or relating specifically to the 'Job of the Week'.

Charitable organisation managers and directors

Weekly Pay £1,190	Annual Pay £61,880
Hours/Week 40h	Hourly Pay £30

Workforce Change (projected)
 Growth
9.6%

The workforce is projected to grow by 9.6% over the period to 2035, creating 5,300 jobs.

You might find this job in
 Real estate
 Social work
 Legal & accounting
 Residential care
 Membership organisations

More info

Clear card

Officers of non-governmental organisations

Weekly Pay £330	Annual Pay £17,160
Hours/Week 38h	Hourly Pay £9

Workforce Change (projected)
 Contraction
-5%

The workforce is projected to contract by -5% over the period to 2035, losing 2,900 jobs.

You might find this job in
 Social work
 Education
 Membership organisations
 Sport & recreation
 Public admin. & defence

More info

Clear card

Events managers and organisers

Weekly Pay £620	Annual Pay £32,240
Hours/Week 40h	Hourly Pay £16

Workforce Change (projected)
 Growth
4.6%

The workforce is projected to grow by 4.6% over the period to 2035, creating 3,900 jobs.

You might find this job in
 Food & beverage services
 Office admin.
 Sport & recreation
 Services to buildings
 Retail trade

More info

Clear card

Labour Market Information



Charitable organisation managers and directors

Charitable organisation managers and directors plan, organise, co-ordinate and direct the activities of organisations in the charitable and not-for-profit sector.

Common tasks in this job:

- plans, organises, coordinates and directs the resources of a special interest or charitable organisation
- helps to formulate and implement charitable organisations' policies and ensures these meet legal and statutory provisions
- represents their charity in consultation and negotiation with government, employees, trustees and other bodies
- generates income by co-ordinating funding bids, organising appeals, and managing relationships with funders

Back

Clear card

Officers of non-governmental organisations

Officers of non-governmental organisations perform a variety of administrative and clerical tasks in the running of trade associations, employers' associations, learned societies, trade unions, charitable organisations and similar bodies.

Common tasks in this job:

- maintains and updates records of membership details, subscription fees, mailing lists, etc.
- circulates and reports information of relevance to members and interested parties
- arranges meetings, conferences and other events and circulates agenda and other relevant material
- receives and responds to written correspondence and telephone enquiries from members and other organisations

Back

Clear card

Events managers and organisers

Events managers and organisers manage, organise and coordinate business conferences, exhibitions, concerts and similar events.

Common tasks in this job:

- discusses conference and exhibition requirements with clients and advises on facilities
- develops proposal for the event, and presents proposal to client
- allocates exhibition space to exhibitors
- plans work schedules, assigns tasks, and co-ordinates the activities of designers, crafts persons, technical staff, caterers and other events staff

Back

Clear card

Keep looking...

Use these links to learn more about our Job of The Week, consider the various pathways leading to the career, what you can be doing now to help yourself and other roles in the industry...

Take a look at these short videos for inspiration...

MYPATH: Charity Fundraiser



[JOB OF THE WEEK - EPISODE #028 - CHARITY FUNDRAISER](#)

Charity sector jobs



[Jobs in Charity Sector](#)

Why fundraising?



[Why Choose Fundraising for a job?](#)

Cambridge University



[Quick introduction to careers in charities & development](#)

Useful Websites

[Charity fundraiser](#) | [Explore Careers](#) | [National Careers Service](#)

[Charity fundraiser job profile](#) | [Prospects.ac.uk](#)

[Chartered Institute of Fundraising - Home](#)

[How to start a career In fundraising: a step-by-step guide](#) | [Indeed.com UK](#)

[From volunteer to career: how giving your time could win your dream job - BBC Bitesize](#)